



**BRINGING YOU THE  
LATEST MARKET  
NEWS AND SALARIES  
IN BRISBANE**

**ACCOUNTING & FINANCE -  
COMMERCE**

**Q2 2010**



**ROBERT WALTERS**

Welcome to the Q2 Robert Walters Market Update. We hope you find this update both interesting and informative. Should you wish to further discuss the market or any recruitment related issue, please contact your Robert Walters Consultant.

## MARKET UPDATE

Throughout Q2, the major theme we noticed in the Brisbane commercial market was an emerging shift from a client to a candidate driven market, which has not been evident since 2008. One of the key reasons for this is the increased number of positions available in the market, which high-calibre candidates in the market have been able to secure. As a result, employers have had to be a little more flexible by considering candidates with limited commercial experience including those straight from a chartered environment for senior accounting roles and recent graduates for accounting support roles.

From an industry perspective, there has been an influx of jobs to market from the heavy industries sector due to a number of successfully tendered projects within Queensland. Furthermore, the demand for site based accountants, commercial managers and project accountants has certainly grown within this space. Increased positivity was seen within the property, retail and professional services

sectors with heightened demand for business analyst style candidates to drive organisations from a strategic and process improvement perspective.

At the accounting support level, immediately available quality candidates are securing employment extremely quickly and strong payroll officers/managers have been in very high demand. Across the board the highest quality candidates have been those that are passively in the market and looking to make a move only for the right role.

At the accounting support level we saw increased demand for candidates on short-term contracts due to the need for additional resources approaching financial year-end, with a particular focus on those contracts lasting from two to eight weeks in length. At the senior end of the market, employers preferred to hire longer-term and/or fixed term contractors as a direct impact of the number of new projects taking place.

## CONTACT OUR SPECIALIST CONSULTANTS

For further information on the best method of sourcing accounting and finance professionals for your organisation, or to discuss any of the candidates profiled, please contact **Nick Louca** on **(07) 3032 2240** or email **[nick.louca@robertwalters.com.au](mailto:nick.louca@robertwalters.com.au)**

# ABOUT THE ACCOUNTING & FINANCE - COMMERCE DIVISION

Our team in Brisbane offers a local perspective complemented by the resources of a global business. With our local knowledge of the market, we are able to provide tailored recruitment solutions to meet both clients' and candidates' needs.

The team consists of highly experienced, professional consultants focused on both the permanent and contract needs of a diverse portfolio of clients. With hands-on commercial accounting experience in the Brisbane market, we provide a thorough and consultative service to clients and candidates, up to the senior management level.

## SALARY SNAPSHOT

Position	Permanent salary (p.a)	Contract rate (p.h)
Accounts Payable/Receivable Manager	\$60,000 - \$100,000	\$47 - \$70
Accounts Payable/Receivable Officer	\$45,000 - \$55,000	\$38 - \$44
Assistant Accountant	\$50,000 - \$65,000	\$41 - \$50
Business Analyst	\$90,000 - \$130,000	\$64 - \$87
Commercial Manager	\$150,000 - \$200,000	\$99 - \$128
Financial Controller	\$140,000 - \$180,000	\$93 - \$116
Financial/Management Accountant	\$70,000 - \$90,000	\$52 - \$64
Finance Manager	\$110,000 - \$140,000	\$76 - \$93
Payroll Manager	\$80,000 - \$130,000	\$58 - \$87
Payroll Officer	\$50,000 - \$60,000	\$41 - \$47
Project Accountant	\$75,000 - \$120,000	\$55 - \$81
Senior Financial/Management Accountant	\$90,000 - \$120,000	\$64 - \$81

**NB: All figures are based on market averages and vary depending on levels of experience. Contract charge rates include statutory on-costs which incorporate workers compensation, payroll tax and all requisite insurances. All permanent figures are basic salaries exclusive of superannuation, benefits, bonuses and site allowances.**

**ROBERT WALTERS ENTERS LATIN AMERICAN MARKET  
WITH A NEW BRAZILIAN OFFICE.**

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