



**BRINGING YOU THE
LATEST MARKET
NEWS AND SALARIES
IN BRISBANE**

**ACCOUNTING & FINANCE -
PUBLIC SECTOR**

Q2 2010



ROBERT WALTERS

Welcome to the Q2 Robert Walters Market Update. We hope you find this update both interesting and informative. Should you wish to further discuss the market or any recruitment related issue, please contact your Robert Walters Consultant.

MARKET UPDATE

The second quarter of 2010 saw a trend towards process improvement within the public sector, with managers being extremely strategic in improving efficiencies in a bid to work within tight budgets. As a result there was little movement on salary demands for contractors.

At the start of Q2 we saw increased recruitment for permanent staff, with departments starting to advertise and recruit positions that had long been vacant. This increase led to many hiring managers seeking help from recruitment partners to assist with the shortlisting process due to the large number of applications from the market.

Towards the end of Q2 we saw a sudden and dramatic increase in the demand for contract staff due to increased workloads as a result of financial year-end reporting requirements, putting further pressure on already stretched resources across many teams. Those

companies running a last-minute resourcing plan specifically targeted specialist contract staff as there was minimal time for training and temporary resources needed to be operational within minimal timeframes.

Moving into Q3, we expect those candidate shortages that were becoming evident towards the end of Q2 to strengthen and become more prevalent. Process improvement will undoubtedly continue to be a high priority with demand for experienced business analysts, systems accountants and policy and process experts already visible. At the support level we expect candidates will continue to seek out opportunities that offer both the ability to up-skill and scope to learn new systems. This is a growing trend across operational functions and we encourage employers to review team structures at this level to ensure retention and challenges for staff.

CONTACT OUR SPECIALIST CONSULTANTS

For further information on the best method of sourcing accounting professionals for your organisation, or to discuss any of the candidates profiled, please contact **Katrina Reid** on **07 3032 2226**.

ABOUT THE PUBLIC SECTOR DIVISION

Our Brisbane public sector division has been operating since 2003 and specialises in the recruitment of executive and accounting support professionals on a temporary, contract and permanent basis. The division focuses not only on direct resourcing requirements but partners with its clients to offer consultative services including mailbox management services, external shortlisting as well as participating in government interview panels.

Working with local, state and federal government departments, government owned corporations, universities, not for profit and statutory authorities, the division has a team of dedicated industry specialists with credibility built on their detailed understanding of both the candidate and client markets.

SALARY SNAPSHOT

Position	Contract rate (p.h)
Accounts Assistant	\$34.00 - \$42.00
Accounts Payable Officer	\$32.50 - \$41.00
Accounts Processor	\$32.00 - \$37.00
Accounts Receivable Officer	\$32.50 - \$41.00
Assistant Accountant	\$39.00 - \$48.00
Business Analyst	\$60.00 - \$80.00
Financial Accountant	\$55.00 - \$75.00
Financial Policy Advisor	\$55.00 - \$80.00
Management Accountant	\$55.00 - \$75.00
Payroll Officer	\$33.00 - \$41.50
Project Accountant	\$55.00 - \$90.00

Contract charge rates include statutory on-costs which incorporate workers compensation, payroll tax and all requisite insurances.

**ROBERT WALTERS ENTERS LATIN AMERICAN MARKET
WITH A NEW BRAZILIAN OFFICE.**

AUSTRALIA
BELGIUM
BRAZIL
CHINA
FRANCE
HONG KONG
IRELAND
JAPAN
LUXEMBOURG
MALAYSIA
NETHERLANDS
NEW ZEALAND
SINGAPORE
SOUTH AFRICA
SPAIN
SWITZERLAND
THAILAND
UK
USA

ROBERT WALTERS